

Rotary



Rotary Club of Augusta

January 13 , 2025 Club Assembly



THE MAGIC
OF ROTARY

JANUARY IS



**VOCATIONAL
SERVICE
MONTH**

"Of all the hundred and one ways in which men can make themselves useful to society, undoubtedly the most available and often the most effective are within the spheres of their own occupations." Paul P Harris

Rotary



TAKE ACTION: Engage Rotary, Change Lives

The image features a large American flag waving on a silver pole against a bright blue sky with scattered white clouds. The flag is the central focus, with its stars and stripes clearly visible. The text is overlaid on the right side of the image.

PLEDGE AND INVOCATION

Presented: by Anna Reeves

THE SUNSHINE REPORT

Presented by:
Brenda Durant



Rotary



Rotary Club of Augusta



4



*Member Anniversaries:
Celebrating Years as a Rotarian*

Ed Presnell – 22 years

Presented By :
Monroe Carlton

VISITORS AND GUESTS



WELCOME!
THANKS FOR JOINING US!



Rotary

Rotary Club of Augusta



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Program Speaker

Katie Wynn

Founder and President Dynamik
Consulting of Augusta

Building Bridges of Connection

Rotary Club of Augusta

Facilitated by: Katie Wynn



DYNAMIK
CONSULTING



Katie Wynn

Dynamik Consulting

15 years Leadership & Organizational Effectiveness



THE IMPACT OF ORGANIZATIONAL HEALTH GOES FAR BEYOND THE WALLS OF A COMPANY, EXTENDING TO CUSTOMERS AND VENDORS, EVEN TO SPOUSES AND CHILDREN. IT SENDS PEOPLE TO WORK IN THE MORNING WITH CLARITY, HOPE, AND ANTICIPATION AND BRINGS THEM HOME AT NIGHT WITH A GREATER SENSE OF ACCOMPLISHMENT, CONTRIBUTION, AND SELF-ESTEEM. THE IMPACT OF THIS IS AS IMPORTANT AS IT IS IMPOSSIBLE TO MEASURE.

- PATRICK LENCIONI -

LIBQUOTES.COM



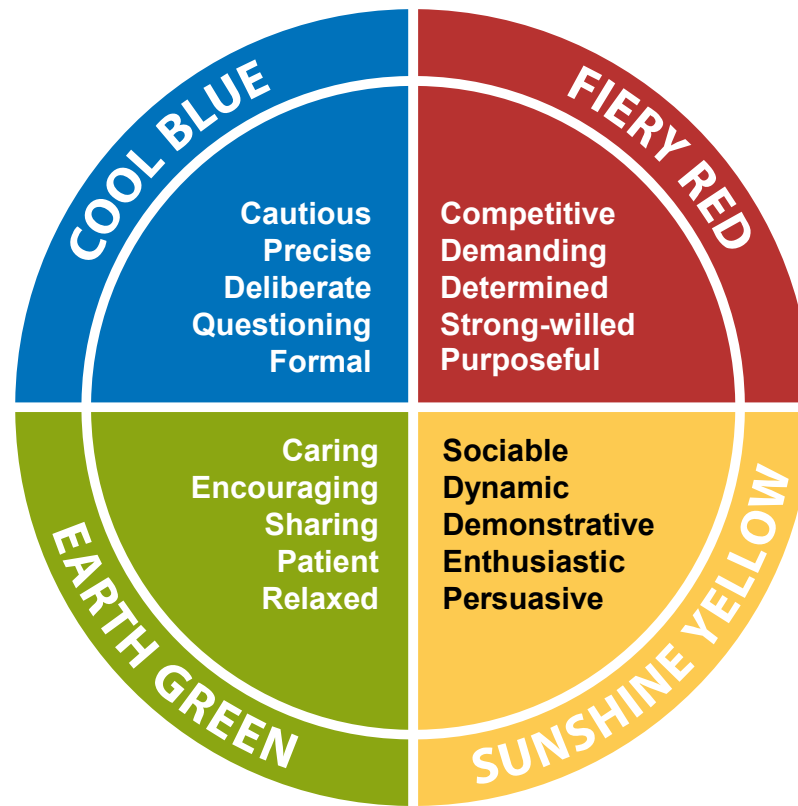
Fear
Envy
Comparison
Shame
Imposter Syndrome
Judgment

Perception

You will see the world differently from the way other people see it.



Your Color Mix – Good Day



What is a preference?

Cross your arms. Now try crossing them the other way. How uncomfortable is it?

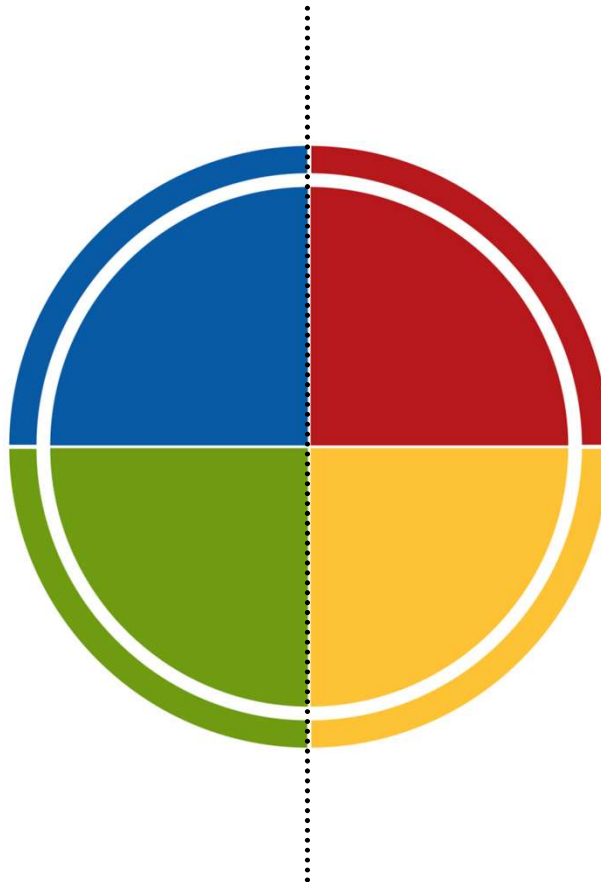
- A. Very uncomfortable.
- B. Not too bad.
- C. It took me a few tries to figure it out.



How We Get Energy and Reenergize

INTROVERSION

Quiet
Observant
Inwardly focused
Depth focused
Intimate
Reserved
Reflective
Thoughtful
Cautious



EXTRAVERSION

Talkative
Involved
Outwardly focused
Breadth focused
Gregarious
Flamboyant
Action oriented
Outspoken
Bold



How We Make Decisions

**Thinking
Preference
(TASK)**

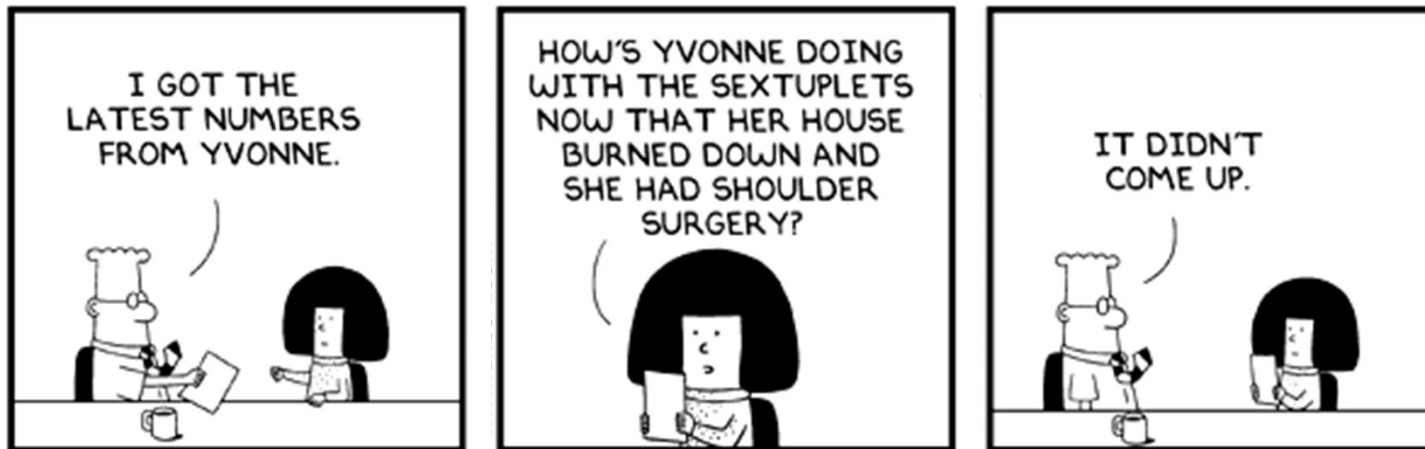
Formal, Impersonal,
Analytical, Detached,
Objective, Task
focused



Informal, Personal,
Involved, Subjective,
Relationship focused

**Feeling Preference
(RELATIONSHIPS)**

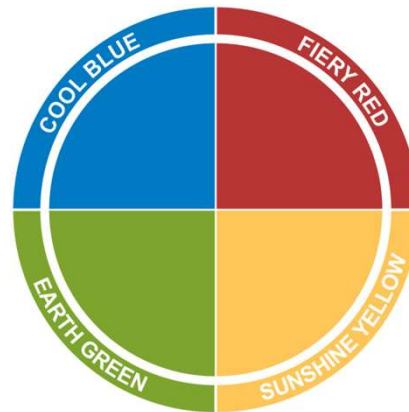
Thinking? Feeling?



Insights Preferences & the Color Energies

The combination of the **Introverted** and **Thinking** preferences:

- task-focused
- calm under pressure
- thoughtful
- objective



The combination of the **Extraverted** and **Thinking** preferences:

- enjoying high activity
- working with others
- being logical
- focusing on facts

The combination of the **Introverted** and **Feeling** preferences:

- depth in relationships
- reflection
- harmony
- consensus

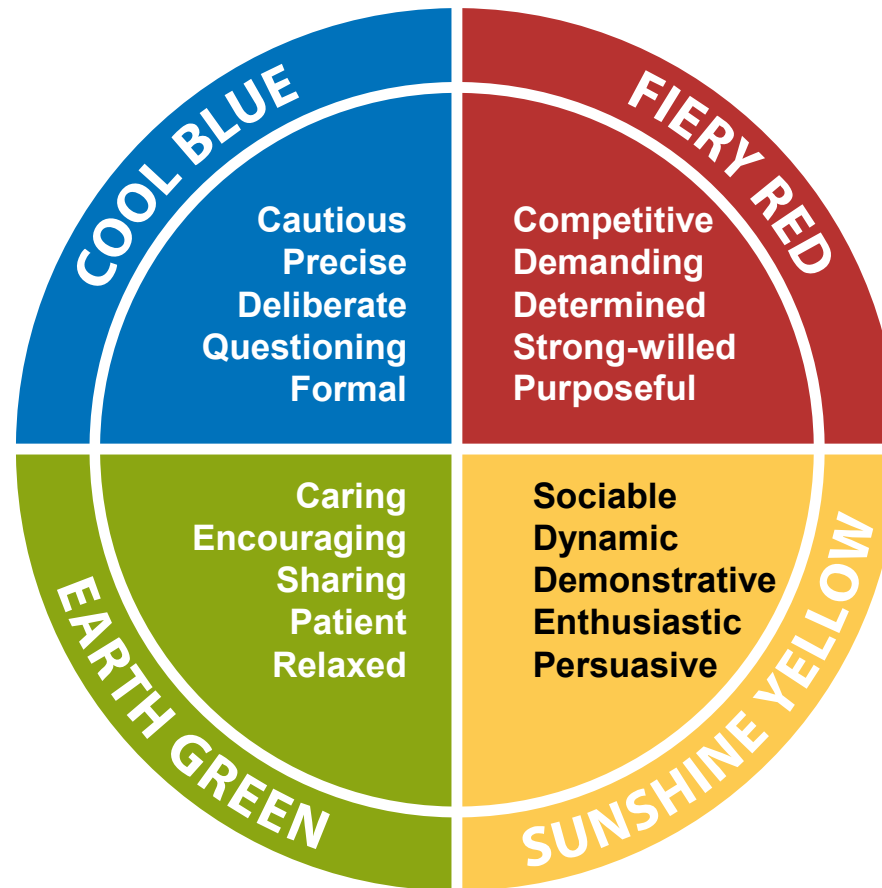
The combination of the **Extraverted** and **Feeling** preferences:

- sociability
- consideration for others
- being action-oriented
- entertaining



On a bad day...

- **Stuffy**
- **Indecisive**
- **Suspicious**
- **Cold**
- **Reserved**



- **Aggressive**
- **Controlling**
- **Driving**
- **Overbearing**
- **Intolerant**

- **Docile**
- **Bland**
- **Plodding**
- **Reliant**
- **Stubborn**

- **Excitable**
- **Frantic**
- **Indiscreet**
- **Flamboyant**
- **Hasty**



MOST
RESPECTFUL
INTERPRETATION



Adapting to Others

What Color Energy Do You See?



Cool Blue

- Stand at a distance
- Eyes dart in different directions as they access their thoughts
- Little direct eye contact
- “Closed” posture – arms/legs folded
- Slow, deliberate pace of movement
- Still/few gestures



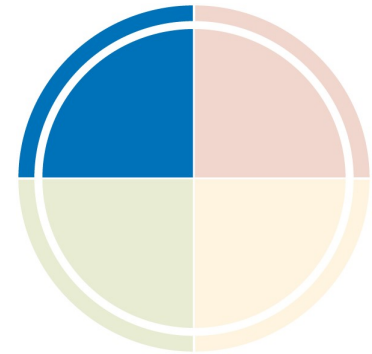
How to Communicate With a Cool Blue Preference

DO

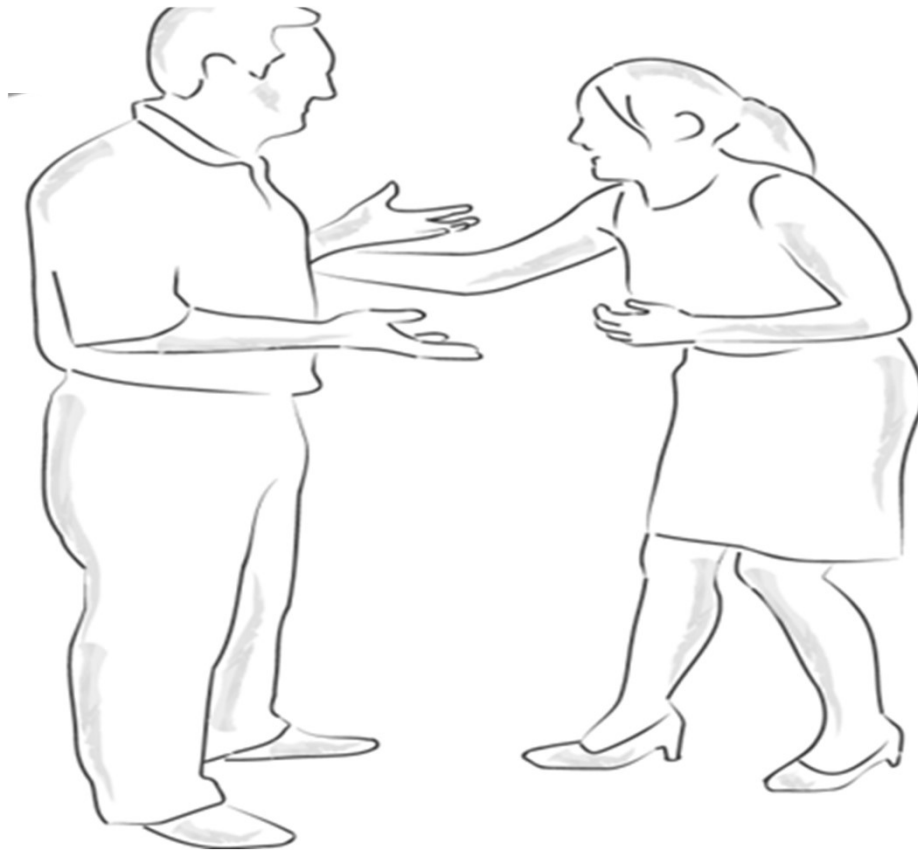
- Be well prepared and thorough
- Put things in writing
- Let them consider all the details

DON'T

- Be overemotional or exaggerate
- Be careless or casual with important issues
- Keep changing things without good reasons



What Color Energy Do You See?



Sunshine Yellow

- Expressive Gestures
- Overt, Demonstrative Movements
- Fast pace
- Stand close to their partner
- Extensive Eye Contact
- Rarely Still



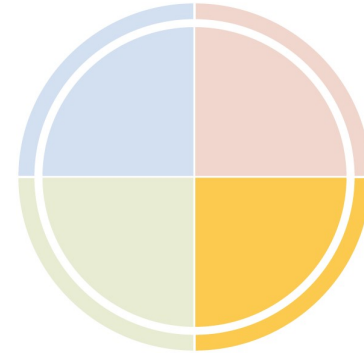
How to Communicate With a Sunshine Yellow Preference

DO

- Be friendly and sociable
- Be engaging and stimulating
- Be open and flexible

DON'T

- Bore them with details
- Tie them down with routine
- Ask them to work alone for long periods of time



What Color Energy Do You See?



Earth Green

- Relaxed muscle tone
- Meaningful gestures
- Slower pace of movement
- Often look down
- Lean forward and nod in support
- Still/few gestures



How to Communicate With an Earth Green Preference

DO

- Be patient and supportive
- Ask for input before making a decision
- Ask for their opinion and give time to answer

DON'T

- Take advantage of their good nature
- Push them to make quick decisions
- Tell, instruct or command



What Color Energy Do You See?



Fiery Red

- Upright posture
- Firm handshake
- Direct eye contact
- Stand square to their partner
- Efficient purposeful movements
- Fast pace



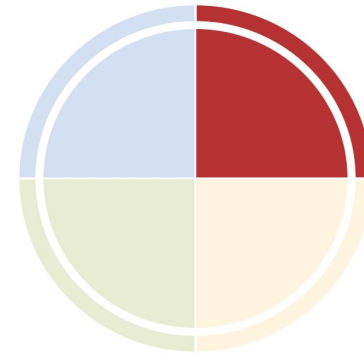
How to Communicate With a Fiery Red Preference

DO

- Be direct and to the point
- Focus on results and objectives
- Be confident and assertive

DON'T

- Hesitate or be indecisive
- Focus on feelings
- Try to take over



Insightful Strategies

Cool Blue Give me the details

Natural Traits

- Cautious
- Deliberate
- Formal
- Questioning
- Precise

Dominant Attitudinal Function
Introverted Thinking

Communication Tips

- Do:**
- Be well prepared and thorough
 - Put things in writing
 - Let me consider all the details
- Don't:**
- Be overemotional or exaggerate
 - Be careless or casual with important issues
 - Keep changing things without good reason

Fiery Red Be brief, be bright, be gone

Natural Traits

- Competitive
- Strong-Willed
- Purposeful
- Task-Focused
- Goal-Oriented

Dominant Attitudinal Function
Extraverted Thinking

Communication Tips

- Do:**
- Be direct and to the point
 - Focus on results and objectives
 - Be confident and assertive
- Don't:**
- Hesitate or dilly-dally
 - Focus on feelings
 - Try to take over

Let's do
it right

Let's do
it NOW!

Let's do
it in a
caring
way

Let's
do it
together

Earth Green Show me you care

Natural Traits

- Caring
- Encouraging
- Sharing
- Patient
- Empathetic
- Relaxed

Dominant Attitudinal Function
Introverted Feeling

Communication Tips

- Do:**
- Be patient and supportive
 - Slow down and work at my pace
 - Ask my opinion and give me time to answer
- Don't:**
- Take advantage of my good nature
 - Push me to make quick decisions
 - Spring last minute surprises

Sunshine Yellow Involve me

Natural Traits

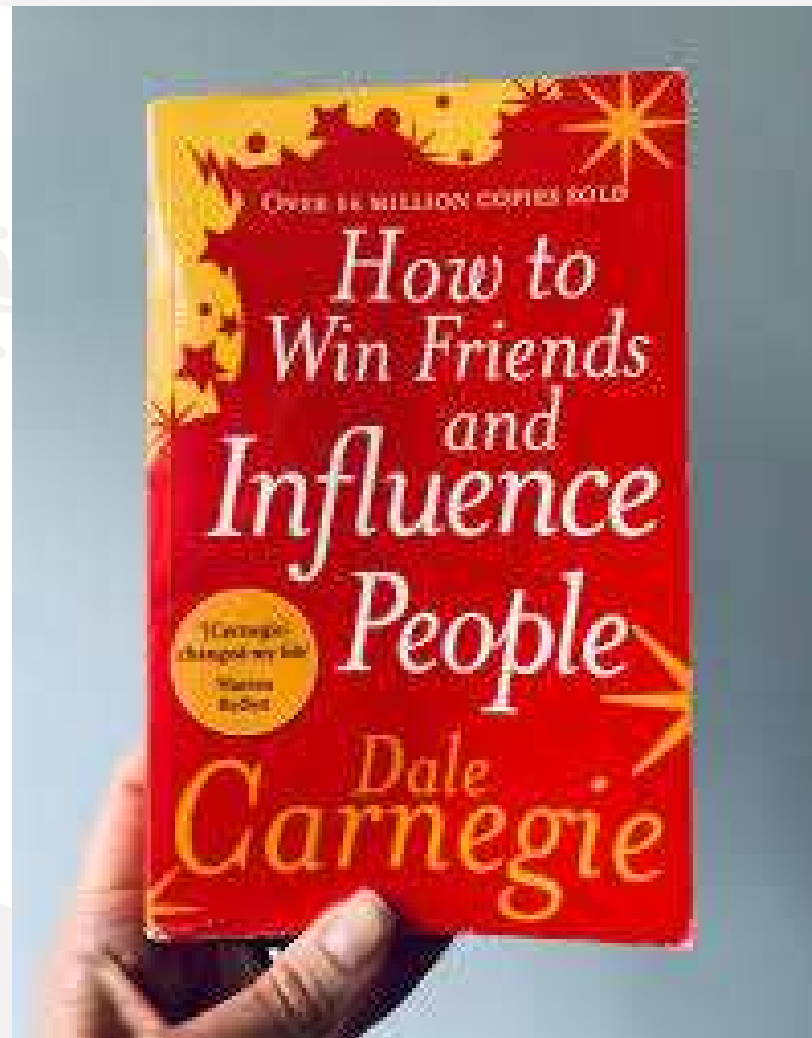
- Sociable
- Dynamic
- Demonstrative
- Enthusiastic
- Persuasive

Dominant Attitudinal Function
Extraverted Feeling

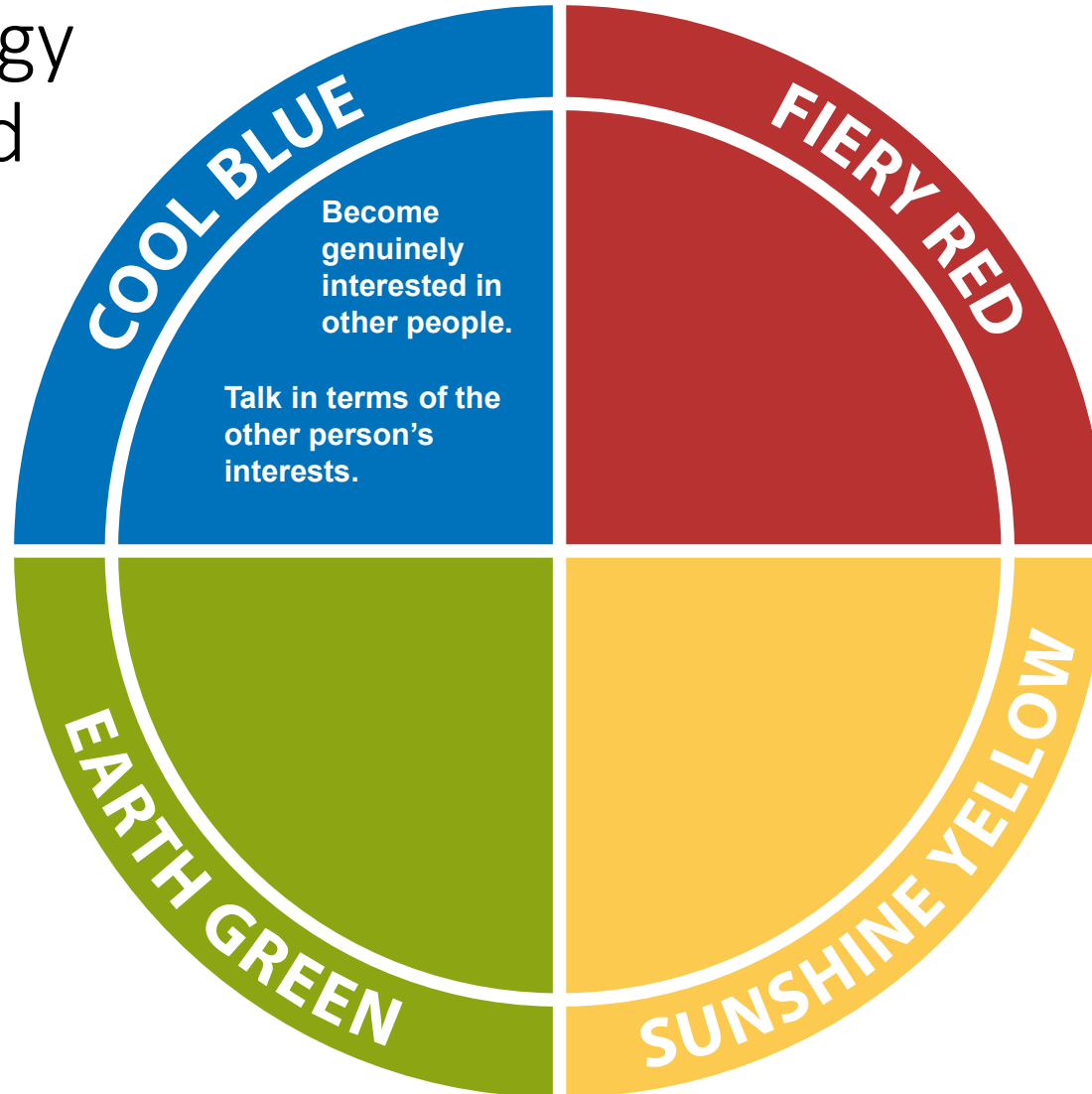
Communication Tips

- Do:**
- Be friendly and sociable
 - Be entertaining and stimulating
 - Be open and flexible
- Don't:**
- Bore me with details
 - Tie me down with routine
 - Ask me to work alone





Which energy do you need to dial up more?



What's Your Coin?



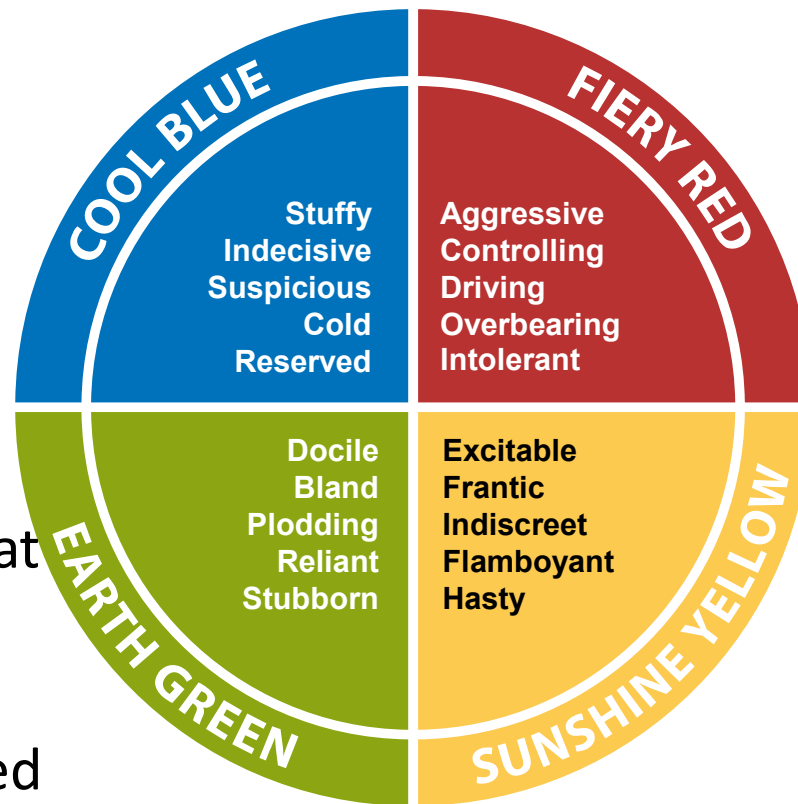
Your color mix – Bad day

Your body language is closed off.

This person isn't worth my time.

You stay in your seat at things like this.

You wait to be asked the questions.



You talk in a way that makes you sound important.

You talk in statements, not questions.

No follow up.

You're waiting for your turn to talk.



Services

1. Strategic Planning

Picture of Rob and me at NYU graduation

2. Team Building

3. Enneagram Coach

Sign up for my newsletter at
www.dynamikconsulting.com



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Today's Challengers

INSIDE CART CHALLENGER

BRITTANY BURNETT



SCAN ME!

Contribute to the blue buckets
or online at mycartfund.org



Dr TOM KIERNAN

OUTSIDE CART CHALLENGER

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**THE MAGIC
OF ROTARY**

Gifts from District 6920



**Delivering 80 Dogwood Trees Roots
and 20 Persimmon Trees Roots to
Our Club on January 13, 2025**



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District Disaster Relief Grant Project

- Our Club recently received a \$2,500 Disaster Grant.
- We are using those funds to support the work at Golden Harvest with their backpack program on **Friday, January 24th**.
- The project will go **from 9am-12pm**, and we need volunteers to participate.

Please sign up using the link below:

<https://forms.office.com/r/tQPUZ5KNtG>

If you've got any questions, just let me know! Looking forward to seeing you there.

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Rotary Leadership Institute

Building a better Rotary through education

Saturday March 8th in Augusta, Ga in Summerville Campus

\$100 Fee Per Rotarian

- Part I – The Rotarian
- Part II –The Rotary Club
- Part II –The Rotary Journey
- Graduate Course – Public Speaking (open to all Part III graduate)
- **Contact Fel Lee at FelLeeD6920@gmail.com**

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Signature Fundraiser



Enter to win
the *2025 Raffle*
For
DODGE RAM TRUCK.
Tickets On Sale Today.



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2024 College Pick'em

Stacy Tallent



Upcoming Club Meeting

- **There is no meeting on January 20, 2025, due to Martin Luther King Holiday.**
- **Joint Meeting with Augusta West Club. District 6920, DGN, Beverly Trainor will speak on “Human Trafficking” on January 27, 2025.**

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**THE MAGIC
OF ROTARY**

2025 GEORGIA DISTRICT CONFERENCE



**APRIL 24-27, 2025
JEKYLL ISLAND, GA**

ALL 3 GEORGIA DISTRICTS UNITED TO CELEBRATE AND SERVE

Georgia
Rotary
Districts





THE FOUR-WAY TEST

Of the things we think, say or do:

first

Is it the **TRUTH**?

second

Is it **FAIR** to all concerned?

third

Will it build **GOODWILL** and
BETTER FRIENDSHIPS?

fourth

Will it be **BENEFICIAL** to
all concerned?